

SUNNY'S TANNING & TONING

EPISODE 102 - ADVERTISING & THE CRABBY CUSTOMER

1 BLACK SCREEN. 1

SUPER: "OCTOBER, 1992"

2 EXT. M-24 INTERSTATE ROAD - DAY 2

TRAFFIC drives past a LARGE BILLBOARD --
[that reads:] "Sunny's Tanning & Toning -- NOW OPEN"

3 INT. SUNNY'S - EARLY MORNING 3

A BANNER hangs above the front counter --
[it reads:] "GRAND OPENING"

Mary stands tall at the front counter, counting the cash register, when-

JENNIE STONE (33) a female customer," comes in....

MARY
(warm, sincere)
GOOD MORNING!

JENNIE
(unsure)
Hi?-
(pause)
I'm looking to get tan?

MARY
(upbeat & sincere)
--Look no further!

Mary gestures to the salon... Jennie laughs.

JENNIE
Thanks. I'm new to the area.

Mary continues to count-

MARY (CONT'D)
Oh?
(pause)
How did you hear about us?

BEAT.

JENNIE

Your billboard caught my attention!

MARY (CONT'D)

Oh I'm glad to hear!

JENNIE

Yeah-

(pause)

It's my first time.

MARY (CONT'D)

Alright, well let's start with just
7 minute or so...?! You have to
build-up over time.

Jennie nods.

Mary turns the BED'S WALL DIAL and hands Jennie a pair of
SUNNY'S.

JENNIE

Thanks!

Jennie goes into the room and tans.

The BULBS ILLUMINATE into the rest of the salon.

BACK AT THE FRONT COUNTER--

4

INT. SUNNY'S - FRONT COUNTER - MORNING

4

Mary stands tall at the front counter, when-
GOSSIPY PERSON (45?) enters.

GOSSIPY-PERSON

Oh my gosh! You're never going to
believe what I just heard!

Mary leans in-

MARY

(excited)

What?!

GOSSIPY-PERSON

Guess who is sleeping around!

Mary's jaw drops-

MARY
(concerned)
WHO?

GOSSIPY-PERSON
[--'OPE!--] {aka [CENSORED]}

Jennie's tan session has finished, she walks out, past Mary and GOSSIPY-PERSON.

Mary waves--

MARY
Thank you, Jennie!

Jennie nods and exits.

Mary turns back to GOSSIPY-PERSON and lights a CIGARETTE and the two share in gossip.

CUT TO:

5 EXT. SUNNY'S - THE NEXT DAY 5

A KC 105.5 (Maybe: *JK 105.5!* VAN idles out front.

A KC 105 jingle echoes across the airwaves.

KC 105 JINGLE (O.S.)
(upbeat, girls voice yet
distorted)
K-C-one-oh-five-point-five!

CUT TO:

6 INT. SUNNY'S - MORNING 6

IN THE FRONT ROOM-

Mary stands firm, as she's being interviewed by DJ Tony LaBree (or ANOTHER SUITABLE NAME lol).

DJ TONY LABREE
DJ Tony LaBree here with local
business owner, Mary, of Sunny's in
Lapeer, Michigan.
(pause)
What's the best part about this new
endeavor, Mary?

MARY

Being my own boss and getting to meet new people every day. This has become a local hangout; not just for adults - but for my kids' and their friends.

Jennie BUSTS in to the interview-

JENNIE

I got [BEEP] here!

Mary looks confused-

MARY

Huh?

Mary shakes her head and pulls Jennie aside.

MARY (CONT'D)

Please, Jennie. Not here, not now. There must be another reason?

JENNIE

Where the 'heck else would I get get this?!

MARY

-- Well how many lakes are there in Lapeer county?! Let me at least refund you-

Jennie storms out.

MARY (CONT'D)

(to self, confused)
Okay?!

Mary moves back to DJ Tony LaBree--

MARY (CONT'D)

(to DJ Tony LaBree)
I'm sorry, we're going to have to wrap this up. We're closing early to celebrate tonight.

DJ TONY LABREE (OR????)

Sounds like fun! What was that all about?-

MARY

(lying; shakes head)
Just family drama.

DJ Tony LaBree laughs.

7 EXT. SUNNY'S - LATER

7

An EXTERMINATOR VAN pulls up.

An EXTERMINATOR CHARACTER enters through the front door - carrying a spray-canister.

Fumes race out of the front door -- success.

The place has been fumigated.

8 EXT. SUNNY'S - THE NEXT DAY

8

Morning.

The OPEN SIGN flickers on.

Mary stands tall at the front counter, ready to redeem herself, when-

Jennie whimpers in.

MARY

Can I help you?

JENNIE

I'd like to tan.

Mary shakes her head-

MARY

I don't think so. Listen- I tried to refund you your money the other day, but you ran out. You're bad for business-

JENNIE

(concedes)

You're right. I'm sorry for the way I acted.

MARY

(surprised)

Oh?-

Beat.

MARY (CONT'D)

(surprised)

You are?!

JENNIE

I came in to apologize. It turns out the guy I've been seeing has been playing "Euchre" with a new partner.

Mary pulls out her cigarettes and offers them to Jennie.

Jennie accepts.

... a new friendship is born...

END OF EPISODE #102